

Who We Are

The goal of the Maryland/Israel Development Center (MIDC) is to help create jobs in both economies by promoting trade and investment between their private sector business communities. Established in 1992, the MIDC is a "public private partnership" of the Maryland Department of Business and Economic Development, Israel's Ministry of Industry and Trade and The ASSOCIATED: Jewish Community Federation of Baltimore.

What We Do

The MIDC acts as the broker or "matchmaker" between businesses in both communities. It researches common market and technological interests between the business and introduces the executives to negotiate mutually beneficial business transactions.

The MIDC also promotes collaborative research between the academic and research institutions of both communities.

Programs

The MIDC runs several programs to achieve these goals including:

- **Market Research and Matchmaking** – The MIDC helps Maryland and Israeli companies identify new opportunities and business partners in both business communities and introduces company executives.
- **MarketReach America** – a business development program to advance the U.S. market entry activities of Israeli technology based companies. The program includes a U.S. based strategic partnering and investment conference and U.S. market entry strategy development.
- **Maryland/Israel Development Fund** – the first bi-national R&D fund between Israel and a local government. Similar to Israel's many bi-lateral R&D funds, the MIDF supports joint new product development research and development conducted between Maryland and Israeli company teams.
- **Maryland/Israel Incubator Partnership** – a unique program whereby selected Maryland and Israeli incubators agree to provide up to six months free rent to businesses from each others communities.
- **Maryland/Israel Fulbright Scholars Program** - supports high level, long term scientific exchanges between the two communities. The MIDC and U.S. Israel Educational Foundation (the Israeli office of the Fulbright Scholars Program) share the cost of the exchanges.
- **Maryland/Israel Marine Biotechnology Research Partnership** - supports collaborative R&D between the University of Maryland Biotechnology Institute's Center on Marine Biotechnology and Israel's Ministry of Agriculture, Bi-national Agricultural R&D Foundation and several Israeli research institutions.

Maryland/Israel Development Center

217 E. Redwood St.
Baltimore, MD 21202

Tel: 410-767-0681

Fax: 410-333-4302

E-mail: info@MarylandIsrael.org

Web: www.MarylandIsrael.org

Israel Representative Office:

Trendlines International Ltd.

Tel: +972-4-958-3323

Fax: +972-4-958-3325

E-mail: tina@trendlines.com

■ KEY PERSONNEL

Barry Bogage, Executive Director

Abba David Poliakoff, Chairman; Gordon Feinblatt et al, head of Business Law Group

Andrew Meister, Vice Chairman; President, AM Consulting, LLC

Rob Rosenbaum, Partner, Nobska Ventures, Treasurer

Tina Ornstein, Israel Representative, Trendlines International

■ COMPANY STATUS

Non-Profit Economic Development Organization

Founded: 1992

Founding Partners:

- Maryland Department of Business and Economic Development
- Israel Ministry of Industry and Trade
- The ASSOCIATED: Jewish Community Federation of Baltimore

Selected Israeli Companies in Maryland:

Advanced Defense Technologies

Bental Industries

CeLight

ClearBIT Systems

CONTROP Precision Technologies

Core Dynamics

Exent Technologies

FiberZone

Global Medical Networks

Hi-G-Tek Ltd.

Medispec